



Recruitment and Onboarding

???? Recruitment ?????

Where do I start?

Can I use social media?

What shouldn't I ask a job candidate?

How do I document the interview?

What can I ask a job candidate?

How can I tell if the job candidate is being honest?

Employee Value Proposition (EVP)

Answers the following questions:

- Why would a talented, qualified person want to work at this organization?
- Why would a talented, qualified person want to continue working at this organization?

How would you answer these questions?

???? Recruitment ?????

- Job Analysis
 - New or Replacement?
- Job Description Review
 - What should be included?
 - What should not be included?
- Advertising
 - Internal, External or Both?
 - Use of Social Media?

Recruitment - Process

- Job Descriptions should have:
 - Essential Job Functions
 - Knowledge, Skills & Abilities (KSA's)
 - Job Requirements
- Job Descriptions should not have:
 - Any information that is not accurate
 - Any information/requirements that are not applicable to the job

Recruitment - Process

Advertising:

- Internal
- External
- Both

Selection – Internal Process

- “Interest” form is completed
- In-person interviews/second interviews are conducted
- Final candidates are determined
- Job offer is made
- Transition plans are determined

Selection – External Process

- Initial screening of resumes
- Phone interviews
- In-person interviews/second interviews
- Final candidates are determined
- Background checks
- Offer is made

Selection - Process

Social Media

- Can we use information from Social Media?
- Should we use that information from Social Media?

Selection – Resume Screening

Resume Critique Activity
15 minutes

Selection – Interviewing

Do's:

- Be aware of applicable employment laws
- Introduce yourself and other interviewers
- Provide an “agenda” for the candidate
- Be consistent – ask the same basic questions
- Conclude with the process/timeline
- Document the interview
- Follow up with status

Selection – Interviewing

Don'ts:

- Ask any questions that are not relevant to the job
- Ask any questions that relate to national origin, race, color, religion, marital status, dependents, disability or medical condition (including pregnancy)
- Make any promises you can't keep

Selection – Documentation

- Do's
 - Record basic answers to questions
 - Relevant observations
 - Comments on job/cultural fit
 - Overall score
- Don'ts
 - Record non-relevant information
 - Comments on non-relevant appearance

Onboarding

Onboarding new hires at an organization should be a strategic process that lasts at least one year, staffing and HR experts say, because how employers handle the first few days and months of a new employee's experience is crucial to ensuring high retention.

- Society for Human Resource Management

Onboarding - Orientation

Best/Worst Orientation Activity
15 minutes

Onboarding – Orientation Best Practices

- Introduction to the Company
 - *Who is best suited to do this?
 - *Consider Diversity
- Provides Background Information on the Company
 - *Historical Overview
 - *Mission, Vision & Values

Onboarding – Orientation Best Practices

- Establishes/Reinforces Organizational Culture
 - * Organizational Structure: Hierarchical or Flat
 - * Formal/Informal: Decision Making, Communication, etc.
 - * General Atmosphere
 - Family Oriented
 - Innovative
 - Performance Based
 - Fast/Slow Paced

Onboarding – Orientation Best Practices

- Completion of New Hire Paperwork
 - * What can be completed prior to start date?
 - * What documents will they need to provide?
- Review of Company/Department/Team Policies
 - * Acknowledgement
 - * Setting Expectations

Onboarding - Readiness Best Practices

HR/Managers/team are “ready” for the new hire:

- Pre Hire Paperwork/Processes are complete
- Systems, Equipment, etc. is ready Day 1
- Company Tour (i.e. breakrooms, restrooms, etc.)
- Team Introductions
- Training plan in place

Onboarding - Assimilation Best Practices

Creating a Welcoming Atmosphere:

- Assigning a mentor/employee ambassador (also referred to as a “buddy”)
- Soliciting feedback, ideas, new perspectives
- Cross training, career pathing, developmental/engagement projects and opportunities
- On going coaching and reviews

Assimilation: Company – Best Practices

- Provide Explicit and Implicit Resources
 - * Explicit:
 - Organizational Charts
 - E-Resources for timecards, “leave” forms, benefits, etc.
 - List of acronyms
 - Company “Swag”/Welcome Gifts
 - *Implicit
 - “Defining” Stories and “Organizational Forklore”
 - Any other aspects that reinforce the culture

Assimilation: Manager – Best Practices

Day 1:

- Have a schedule for the first day
- Introductions:
 - * Newsletter with picture
 - * In person or virtual
- Company Tour
- Have assigned tasks and/or training
- Schedule an individual or team lunch
- Assign a mentor/buddy

Assimilation: Manager – Best Practices

Short/Long Term:

- Build Trust
- Career Pathing/Training and Development
- Follow Ups
- Feedback/Metrics

Assimilation: Manager – Best Practices

Trust



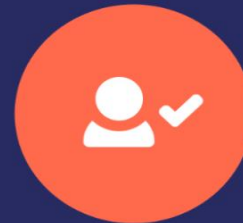
Value long-term relationships



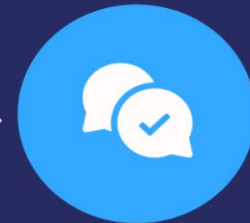
Be honest



Honor your commitments



Admit when you're wrong



Communicate effectively



Be vulnerable



Be helpful



Show people that you care



Stand up for what's right



Be transparent

Assimilation: Manager – Best Practices

- Career Pathing

- * Describe how the current role aligns with company's mission, vision, and values
- * Discuss career aspirations
- * Show different career paths
- * Align training and development opportunities with career paths

Assimilation: Manager – Best Practices

- Feedback

- * Frequent “Check In’s” with new employees on: work, team dynamics, challenges, etc.
- * Gather informal feedback on new hire from team members/buddy
- * Consider having the recruiter or member of HR check in

Assimilation: Manager – Best Practices

- Metrics

- * Qualitative: feedback from person, team, HR, etc.
- * Quantitative:
 - new hire turnover rates vs. “regular turnover rates”
 - “slice and dice” turnover data by location, manager, reason, etc.
 - “quality of hire”

Assimilation: Department/Team – Best Practices

- Team Building

- * Consider activities for remote and in-person teams
- * Opportunities for collaboration and interaction
 - Work Related
 - Social

New Hire Statistics

- 70% of New Hires decide to stay or leave within the first 6 months of employment
- 69% more likely to stay 3+ years with a structured onboarding program
- 83% of high-performing companies begin onboarding before their 1st day
- On average it costs a company 6 to 9 months of an employee's salary to replace him or her

Source: SHRM

Recruitment and Onboarding

Q & A?



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